

# *Dalia Association*

## Annual Report 2012



"Dalia" means "grapevine" and symbolizes the potential of a small seed of hope and innovation to grow into a flourishing community initiative that provides sustenance, shelter and beauty for generations to those who nurture it.



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# Mission and Vision

Dalia Association was established in 2007 by members of the Palestinian community from the West Bank, including East Jerusalem, Gaza Strip, Israel, and the Diaspora.

We are diverse in terms of age, gender, religion and politics, yet we are united by our vision -- to realize our rights as Palestinians to control our resources and sustain our own development for generations to come.

Our mission is to mobilize and properly utilize resources necessary to empower a vibrant, independent and accountable civil society.

To achieve our mission, we:

- Make grants to support inspirational and relevant civil society initiatives, especially grassroots efforts that seek to supplement local resources. Community-controlled grant-making increases the transparency, accountability and professionalism of local initiatives.
- Link resources by introducing people with expertise, ideas, contacts, equipment, and other assets to community activists who can use them to serve their communities. Effectively utilizing resources that already exist in our abundant community helps decrease our dependence on outside resources.
- Encourage giving by locals, companies, and refugee and Diaspora Palestinians. We revive local traditions of philanthropy and volunteerism and create new systems that make giving easier, safer and more trustworthy. A permanent endowment will be built over time to ensure sustainable income for current and future generations.
- Advocate for systemic change in the international aid system so that it respects Palestinian rights and responds to local priorities. Advocacy includes constructive engagement with innovative donors who want a local partner to help them improve their policies and maximize their impact.

## Letter from the Chairperson of the Board

Dear Readers,

We are pleased to renew our annual meeting through this report which I hope we share reading. We feel pleased and proud for what has been accomplished hoping God will bless us to do what benefits our beloved country the most.

This annual report delivers an entire year of a continuous hard work in philanthropy. Dalia always seeks to present a different model of social work that depends on society's abilities and resources. Moreover, this report represents the hard work of the previous and recent board of directors, the team and all those who believe in the message of Dalia Association.



Dalia Association wants the message of philanthropy to be just like the lighthouse, steady and visible, in order to help create sustainable and developed communities. This is the message that we have strengthened its pillars, worked hard on the debates and were able to have an effect on the policies of some funders.

Finally, I thank each and every member in this association whether he is a volunteer or an employee. And thanks to every local or international institution that contributed and still contributing in helping us to reach our goals through our vision. I hope that 2013 will take us to a new level of excellence with your efforts and continuous support.

**Thuqan Qishawi**

## **Letter from the Executive Director:**

What makes this year different than the previous ones is the big challenges that faced the institution due to the geographical expansion and the load of work with our civil society institutions. Since Dalia Association aims at applying the programs we have in all Palestine provinces, this year we have addressed each of Jericho, Qalqilya, and Tulkarm provinces for the “Women Supporting Women” program, and Sanour village from Jenin province for “The Village Decides” program. Also, it was necessary to expand our team, thus, two program coordinators, administrative assistant, accountant, and an office boy have been employed. This helped in lightning the burden from the shoulders of the manager and the volunteers.



We have also worked on the other Dalia programs, philanthropy and Advocacy, in order to revive the culture of philanthropy and to lessen the difficult conditions donors put on our Association.

There is also the “Linking Recourses” with internal institutions to make a network for exchanging ideas and expertise.

This has increased the enthusiasm of our team to work harder for more accomplishments in order to reach our goals to finally be able to make real change on the ground. This can be done by enabling grassroots institutions to depend on themselves against all the challenges that face them and to be connected with other societies.

This year, the focus was on two crucial points which are: building the basics for social philanthropy which helps in lessening the dependency on Aids, and at the same time, working on making the Aids system a better one by educating people of their rights of getting Aids that preserve their dignity and respect by not surrendering to pressures of lack of funds and enforced foreign agendas which only serve the funder and his foreign team who get a high salary and residency, though, this money is said to be spent for Palestinians. Thus, the international Aid System undermines and lessens the effectiveness of these Aids even though they are rights for the Palestinian who is living under occupation.

**Saeda Mousa**

### **Dalia's Work Strategy is based on three crucial points:**

- Decision making process for defining priorities, resources allocation, and the right of self-determination.
- Investing in local resources and building a social philanthropy system that lessens the dependency on Funders
- Having an impact on international support system that guarantees reforming the Aid system that Palestinians get.

### **The Association Programs:**

- **Grant making:** the grants are for the society grassroots institutions through “Women Supporting Women Program” and “The Village Decides.”
- **Philanthropy:** we aim at building a local philanthropy system for Palestinians to lessen the dependency on external Aids.
- **Advocacy:** it aims at spotting light on the negative impacts of external Aids for the purpose of reforming International Support System to help preserve The Palestinians society's dignity and enable it to make its own development decisions.
- **Linking resources:** connecting resources and expertise, in local and external levels, with the groups that serve their societies

## **Our work in 2012**

In the purpose of accomplishing our goals, we do our work in accordance with Dalia's strategy that serves local societies through investing in grassroots by funding them to be able to start their own sustainable projects. In some cases the institutions chose to, for example, restore old building to use it as a headquarter for the institution and thers decided to use grant money in different ways. What makes our work special is that we don't choose for them the project they should start; rather, the institutions have the power to decide their priorities. The following programs illustrate the idea:

### **The Village Decides**

#### **Funded by Cordaid**

This program is one of the grant making programs that Dalia have. It is designed to involve people in decision-making and resource distribution in a democratic and fair way. In the scope of this program Dalia targets the Palestinian villages to achieve change within certain criteria: the number of population, the number of institutions, the acceptance of change within the community, and the social infrastructure of the village.

The program was implemented in 2012 in Sanour village which is located 14 kilometers away from Jenin District. It has a population of 5000 people; 51% of which are males and 49% are females. Sanour is an agricultural village where 65% of its people work in agriculture, 5% of them employees and craftsmen and 30% are workers.

#### **Program Implementation Strategies:**

##### Research and Studies:

- Collecting data and information about the village from individuals who have ties and relations with people from the village and from the village council. The council provided us with initial information in terms of population, area, number of associations in the village and their field of work.
- Holding interviews with the associations and the institutions in Sanour to fill in informative forms.

##### Distributing the grant by the public:

- Distributing invitations to the people of the village to attend an open meeting.
- In the meeting, Dalia explained what the program was and the Institutions gave a small presentation to the local society about their programs and activities.
- Audience from the Village was asked to vote for four associations (from 6) which deserve to be granted

**Vote results:**

#	Organization Name	Number of Points										Total Votes	Rank
		1	2	3	4	5	6	7	8	9	10		
1	Sanour Agriculture Cooperation	////	////	////	////	////	///					27	Third
2	Sanour Charitable Association	////	////	////	////	////	////	///				33	First
3	Sanour Women Club	////	////	////	////	////	/					26	Fourth
4	Women Society for Lending and Saving	////	////	////	////							20	Sixth
5	Sanour Women Charity for disables	////	////	////	////	///						24	Fifth
6	Marj Sanour Association	////	////	////	////	////	///					29	Second

- Dalia Divided the grant (12,000 \$) on the number of Sanour People attending the meeting(44 person), then every person distributed his/her share to the association that won in the first vote, so publics become the donors instead of Dalia

Number	Organization Name	The Amount of the grant	The number of donors	The director of the institution
1	Sanour Charitable Association	2105.5\$	10	Nazeeh Eissa
2	Marj Sanour Association	3845.5\$	19	Reyad Eissa
3	Sanour Women Club	4312.5\$	22	Fahmeyeh Weld Ali
4	Sanour Cooperative Association	1735.5\$	7	Fawzi Habaybe

- An Evaluation and monitoring committee was determined from the audience of sanour to follow up the implementation of projects and attend meetings with the granted Association. The members are:

Kamal Habaybah	Jamal Ayassa	Jehad Weld Ali	Jawad Ayassa	Nayef Habaybah
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Building the abilities of the participating institutions in the following aspects:

- Making Decisions.
- Defining priorities, choosing and implementing the projects.
- Building Financial and administrative plans.
- Ability to build a proposal for a small project
- Using and mobilizing local resources
- Deciding on a project based on the institution's ability to implement it and the surrounding social environment.

Number	The Name of the Institution	The Chosen Project
1	Sanour Charitable Association	Kindergarten Building Rehabilitation
2	Marj Sanour Cooperative Association	Sheep Farming/ Productive
3	Sanour Women Club	Sheep Farming/ Productive
4	Sanour Cooperative Association	Tractor repair

The Results of the theoretical and practical training:

- Preparing budgets and plans for the projects
- Preparing financial and administrative reports
- Starting purchase process and asking for price offers
- Getting familiar with financial and bank procedures and using legal documents
- Organizing data and archiving project files
- Being able to evaluate the project and the results
- Being able to build a proposal for a new project

The program which lasted for 9 months was concluded during a final open meeting where local people were invited and associations to present for them the administrative and financial reports. The Evaluation and Mentoring Committee has also presented its evaluation report. More details on [www.dalia.ps](http://www.dalia.ps)



The final meeting held to evaluate the projects and present reports



The tractor after rehabilitation

## “Women Supporting Women”

### Funded by Women International Program

Dalia Foundation seeks to build the capacity of Women grassroots civil society Associations in several aspects they lack and limits the ability of these groups of continuing to service their communities, some of these aspects are:

- Decision-making through putting grants distribution decision in the hands of women grassroots in accordance to their criteria.
- The ability to determine the association priorities by implementing the appropriate projects or activities that enable groups to continue serving their communities.
- Using and mobilizing local resources by evolving local community in participation.
- Activating the role of the local society in monitoring and evaluating of their community associations.
- The ability to do financial and administrative planning.
- The ability to prepare budgets for projects to avoid financial deficits.
- The ability to do evaluation and measuring impact.
- The ability to do networking, participate efficiently and link associations with sources.
- Integrate the grassroots associations with philanthropy program which can guarantee self reliance for the associations and reduce the dependency on foreign aid.

#### The program implementation stages:

##### Preperational Phase:

- Determine the geographical area, and make a survey on women associations. Then follow the announcement of the grant through various means of media. After that Dalia coordinates with the official authorities in the governorates to facilitate the task of receiving and delivering applications for projects.
- Visit municipalities, chamber of commerce and those who are willing to cooperate. Communicate with them through official letters.
- Receive applications and sort them according to sets of criteria.
- The number of associations applying for the grant of the program is within the following table:

Municipality	Total Number	Applies Association and from a village or camp	Doesn't apply
Jericho	18	7	11
Tulkarem	21	13	8
Qalqelia	16	8	8
<b>Total</b>	<b>55</b>	<b>28</b>	<b>27</b>

## The Strategy of grant distribution

- A representative of the 28 institutions that applied for the grant from different provinces were invited to participate in a workshop.
- A group of evaluators from local societies, representatives of formal intities in the provinces, and donors representatives, whose job is to give an evaluation for the program.
- Standards fro the projects were set by the participants themselves on which the projects will be chosen according to them.
- Each participant represented her project and illustrated its importance.
- Each participant were allowed to vote for 15 projects by using a colored sticker to represent each project.
- The selected grants were the grants that received the highest number of votes (5 projects were chosen from each province)

#	Name of the Association	Village/Camp	Project Name	# of votes
1	Women Center	Aqabet Jaber Camp - Jericho	Fitness Center	18
2	Al Neweimeh Cooperative Association	Al Noweimeh – Jericho	Handcrafts - Mosaic	15
3	Al Auja Cooperation for Rural Development	Al Ouja – Jericho	Sheep Farming	14
4	Life Tree for Heritage Cooperation	Ein Al Sultan – Jericho	Embroidery	14
5	Sanabel Reef Women Association	Al Jaflek – Jericho	Beekeeping	14
6	Dear Al Ghosoun Cooperative Association	Deir Al Ghosoun – Tulkarm	Printing, Copying and advertising project	17
7	Nour Shams Cooperative Association	Nour Shams Camp – Tulkarm	Fitness Center	17
8	Awareness and Heritage Association for Women	Beit Leid – Tulkarem	Printing, Advertising, and Copying Project	16
9	Kufr Al Labad Association	Kufr Al Labad – Tulkarm	Furnishing and buying Office equipments	16
10	Rameen Charitable Women Association	Rameen, Tulkarem	Fitness Center	15

11	Sabaya Al Nabi Ilyas Association	Al Nabi Ilyas – Qalqilya	Sewing project	16
12	Women Association for Fighting Poverty	Ezbet Al Tabeeb – Qalqilya	Restoration and Furnishing the Association Head Quarter	15
13	Al Ashqar Charitable Association	Ezbet Al Ashqar – Qalqilya	Sheep Farming	15
14	Flameyeh Association	Al Filameyeh – Qalqilya	Wedding Hall and Restoration of a Multi Function Yard	19
15	The Cooperative Association for Lending and Savings	Azoun - Qalqilya	Sewing Project	13

The stage of building the abilities of the Associations, by focusing on the points mentioned above, was through a practical and a theoretical training in which 45 ladies got a regular training. The results of the training was noticed on the ladies and on the associations like the following:

- Being able to define the priorities of each association taking into consideration the environment surrounding each one of them
- Knowing the basics of the legal systems being followed in project implementation
- Being able to set a project plan and also a plan for the association itself
- Being able to build an estimated budget for the project
- Being able to implement the project in accordance to the build plan and budget which reflected to the management of the association
- Being able to build a financial report for the first time
- Being able to prepare administrative reports and other administrative documents
- Being able to use and mobilize local resources and contributions from local society
- Being able to give an initial evaluation for the program, measure its effects, and support the implementation of the project based on the set standards.

Outcomes/ Results in Numbers					
# of Implemented Projects	Practical & Theoretical Training	# of Trainees	Number of Plans and Budgets	Local Contributions	Number of Administrative and Financial Reports
15 projects	72 hours	45 ladies	15	\$ 15.156	15

The substantial effects on the performance of the associations according to the interviews:

- Planning and working based on the priority study before starting any activity
- Using financial samples like financial claims, receive voucher, bills and tax papers for the first time
- Courage in presenting the financial reports for the members, local society and the formal entities
- Financially: following the new methodology of purchase process using real legal documents
- Changing the type of relations between local society and institutions by considering them as partners and not competitors
- Creating a relationship between the institution's members by accepting other opinions, criticism, and consultations to finally reach best opinions and ways

For more details go to [www.dalia.ps](http://www.dalia.ps) and see the program grant for 2012-2013



One of the planning and following up meetings in Jericho



Training workshop for the ladies in Tulkarm



Interview with one of the ladies during the evaluation in Qalqilya Associations



Signing the grant agreement between Dalia and the

## The partnership with the Danish House in the program “Women Supporting Women”

Dalia is implementing this project in collaboration with the Danish House in Palestine. According to the signed partnership agreement, the work will be through "Women Supporting Women" program, one of the grant making programs in which Dalia Association focuses on the decision-making process, prioritizing needs, utilizing local resources and activating the role of the Palestinian Diaspora and community involvement in the monitoring and evaluation process.

The project aims at energizing the field of design in Palestine. Dalia has targeted through this project women associations that have previously received grants from Dalia Association within the program "Women Supporting Women". This is based on Dalia's objectives in linking grassroots associations with expertise and resources.

### The partnership with the Danish House also includes the following:

#### The Academy of Fashion & Texture and The Royal Academy for Fine Arts – Design Collage

Dalia has connected a group of grassroots institutions whose work revolves around handicrafts and specially embroidery. These groups were able to improve their abilities through the “Design” workshops given to them, which suggested using new work techniques to create a new look for the regular handicrafts they make. Because then, It will be able to reach everyone and not being put in museums and exhibitions and sold in high prices to end up as a house decoration.

#	Name of the Association	Scope of work	Province
1	Al Nowe'meh Cooperative Association	Embroidery, copper, mosaic	Al New'meh - Jericho
2	Life Tree Association	Embroidery	Ein Al Sultan – Jericho
3	Bint Al Reef Association	Embroidery	Dura – Hebron
4	Dura Women Club	Embroidery	Dura – Hebron
5	Sabaya Al Obedeyeh Center	Embroidery, clothes production	Al Obedeyeh – Bethlehem
6	Taqo' Women Center	Embroidery, Arabian Carpets	Taqo' – Bethlehem

### The Danish House in Palestine (DHIP):

It is a non-profit, non-governmental, politically independent organization that facilitates dialogue and cultural exchanges between Danish and Palestinian professionals. DHIP provides designers, auto mechanics, journalists, students, filmmakers, farmers, and many more with the opportunity to participate in inspiring, intercultural, exchange projects.

**The Fashion and Textile Institute (FTI):**

The first in Palestine to provide training programs in the textile industry. It was founded in 1994 and offers its students a two-year degree in fashion design. It is based in Beit Sahour and is governed by a fifteen-member board of directors. It's also a partner in this project.

**The Royal Danish Academy of Fine Arts - The School of Design (KADK):**

It is an educational institution under The Danish Ministry of Science, Innovation and Higher Education. It has existed for more than 135 years. Consists of the Danish Design School, the Royal Danish Academy of Fine Arts, School of Architecture and School of Conservation. It is also a partner in this project.



The visit to "In'ash Al Osra Association" which is specialized in embroidery



A co-workshop with the Palestinian designer



The visit to the leather manufactory



Group from the institution, the Academy and women during a workshop

Outcomes/ Results in numbers				
# of Workshops	# of training hours	# of Trainees	Number of Academy Students	Number of participants from the Royal Academy
9	54 hours	13 ladies	15	Two students

# Social Philanthropy

In order to lessen the dependency on external funds, Dalia has built a social philanthropy system based on the Palestinians' ability to give following a certain system to invest in and mobilize local resources to reach a real development

Thus, Dalia has targeted the Palestinian private sector such as companies, banks, and also Palestinians living in Diaspora to contribute in supporting the idea of philanthropy to change the fault image that Palestinians depend on international Aids and that they only take assistance but do not exceed it.

In order to lessen the dependency on Aids that doesn't contribute in reaching even the lowest level of needed development, Dalia contributed in founding the following:

## **Company Funds:**

Just Like Abraj Capital Funds, Aramex, Al Jabbar Group Funds, the contributions are used to ensure the continuity of grassroots institutions. Village Funds also benefit the marginalized groups to ease the difficulty of poverty and unemployment.

## **Village Funds:**

We have targeted the same villages from the "Village Decides" Program within a strategy that ensures the continuity of working with partners in order to achieve a real development by the efforts of Palestinians. The philosophy of the philanthropy program is letting Palestinians living in Diaspora all over the world participate in the development decisions through helping local communities and helping in resolving their problems.

Spreading the idea of philanthropy to be understood by people was a hard thing to do. The alternative definition of philanthropy is connected to charities and Zakah money which is given to poor people and orphans (Food, Clothes, money). But instead, if these contributions from people were taken as fundraising, their effects would be a lot bigger. And this is our philosophy in philanthropy.

## One of the on the ground examples is "Al Zaweyeh Social Philanthropy Funds"

It was created by a group of volunteers from the village, who are not part of political parties, to benefit their village. They have agreed upon making this fund for all village people. People benefited from the money which helped them improve their life situation. After investing in the money, they put it back in the Village Fund without interest for others to use and do the same. The idea was successful. In the first stage, 12 persons of men and women benefited from the fund. The amount of the grant was 1200 shekels. And by the money contributions from the beneficiary they were able to fund small projects which are the following:



Name	Project
Suhaib Ali Muhammad Murad	Internet Café and Games
Wafa' Rushdi Ahmad	Land accretion
Mariam Abd Al-Kareem Saqer Shoqair	Store
Marwan Ameen Al Salkhi	Fence for Land
Yaser Mousa Qasem	Store
Nidal Othman Ali Musleh	Clothes Selling
Majd Ahmad Abd Al-Rahman Saleh	Internet Café
Ahlam Rayan Abdallah	Popcorn Machine
Abd Al-Min'em Saleh Raddad	Plant Nursery
Ghada Ali Mouqada	Sewing Machine
Sahar Yaser Amr	Sewing Machine
Mohammad Ameer Radwan Abu Nab'a	Poultry

**Fundraising for the Village Fund was like the following:**

2900 dollars were collected from villagers and their families who live in Diaspora. 2500 dollars were contributions from Dalia at the first stage. The contributions were as the following:

Abraj Capital – United Emirates	Ismail Ahmad - Diaspora	Adam Mustafa - Villager	Abd Al-Qader Abu Nab'a - Diaspora
2500 \$	1000 \$	900 \$	1000 \$



Meetings for creating the committee for Al Zawayeh Fund



View from the preparation meetings for the Village Fund members

### **“Momentum of Philanthropy” Competition**

The idea of Momentum for Philanthropy emerged from Dalia’s beliefs of the importance of philanthropy in the Palestinian society where Palestinians give back to their community. The main focus of this competition is to highlight examples of Palestinian philanthropy to change the false image that Palestinians receive help but don't extend it.

This competition was a chance for Palestinian youth to refute this by bringing examples of Palestinian Philanthropy. Those examples of giving elaborate ability, sacrifice, and true desire to develop the different fields in the Palestinian society.

Dalia’s methodology of giving a cash prize of 1000\$ to the winner himself and to a youth organization of his choice is just another proof that Palestinian society plays the role of a giver not only a money receiver.

Dalia Association always makes sure that society money is spent in the most optimum way to get the best outcomes for society, which is a natural right for people living under occupation.

#### **Implementation was as the following:**

- The description of the competition was published on Dalia’s website in both Arabic and English language.
- A logo was designed by contributions from Peace Geeks Organization/Canada, and Smart Design Company/ Ramallah.
- A coordinator for the project was assigned to publish and follow up with the competition on social networking sites.
- The competition was advertised on Dalia’s Website and social networking sites like Facebook, Twitter, and blogs. Mass emails were also sent.
- It was also advertised on local radios like Raya FM, Nesa’ FM, and Amwaj FM. Moreover, the coordinator of the competition and the executive Manager were hosted in a morning show on Palestine Channel.
- A committee of six people of different specializations was formed.
- The standards that should be used when choosing the sent examples were set.

Members of the arbitration committee				
Manager of Solutions for Development Consulting Company	Film Director	Photographer	Poet	Executive Directors of Dalia Association & Competition Coordinator
Eyad Joudeh	Muhannad Yacoub	Ahmad Musleh	Ihab Barghouthi	Saeeda Mousa

The examples of philanthropy that were sent to us was as the following:

Type	Picture	Article	Video	Poem	Short Story
Number	16	5	2	1	3

Exampels and entries were sent from different parts in Palestine included:

Ramallah	Hebron	Salfeet	Bethlehem	Al-Jaleel	Yafa	Gaza Strip	Jerusalem

Examples of philanthropy were sent from international and regional organizations. It may seem bizarre, however, it represents different forms of philanthropy. Examples:

- Mother House in Bangladesh and Japan – Peace Geeks
- Half for Happiness - How about sharing with those in need? (Brazil) – Peace Geeks
- Angel Hair for Kids Program (Canada) – Peace Geeks
- Maadi Community Foundation in Egypt

A small ceremony was held in which active volunteers, participants, and concerned people attended. Results were announced and winners were awarded. The winners are as the following:

#### 1. Anhar Hejazi from Tamra/ Al-Jaleel/ Palestine 1984 Occupied Land

Anhar talked about a group of youth from the town of Tamra in Al-Jaleel, who wants to raise social, political and cultural awareness in their town. Therefore, they played an important role in many organized

events like Family and Child Annual Festival, the second Bike Ride Against Violence, And International Voluntarism Camp. This group works hard to lead the change in the structures of their society.

## 2. Sami Abu Shehadeh from Yafa/ Palestine 1984 Occupied Land

Sami talked about a youth movement started in Yafa city where there are Israeli tries to Obliterate Palestinian identity. Thus, they aimed at reinforcing the Palestinian National Identity amongst Arabs in Yafa, besides, they aimed at reinforcing Arabic language, status of women, equality between the two genders, volunteerism and society serving, and finally, providing professional and academic support to High School students and graduates.

## 3. Adam Ahmad from Al-Zawyeh/ Salfeet

Adam narrated the story of the little kid who was looking for money to buy a wagon that would financially support his poor family. Many people from Al-Zaweyeh town became unemployed after apartheid separated them from Palestine 1984 occupied Lands. The town found a special fund box that gives small loans to people in order to ease their hard living conditions.

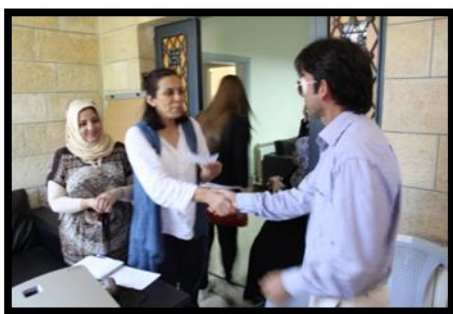
Results of the competition and the winning articles can be found on [www.Dalia.ps](http://www.Dalia.ps)



Sami Abu Shehadeh from Yafa when he was discussing the prize



Anhar Hijazi from Tamra while receiving the prize check



Adam Ahmad fro Al Zaweyeh while receiving the prize check



The team of Dalia with a group of volunteers

## “Advocacy”

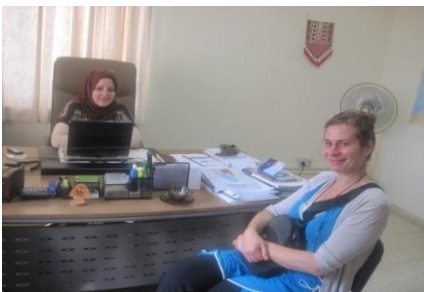
The Israeli Occupation has control over resources, land and water which made the development process difficult to reach. Thus, at Dalia we aim to better the Aids that the Palestinians receive and which are, on a high level, accompanied with donors’ agendas that do not care for the priorities of the Palestinian community. Therefore, we give people the right of development.

Dalia initiated different activities to grab the attention of the Palestinian institutions and civil society people on their right of Aids that responds and respects their priorities. Thus, Dalia aims at reforming International Aids System to follow the international laws that are drafted for the conflict areas and for people under occupation.

Dalia Association is still working on the Advocacy and consistent in its activities that undertake putting the Aids idea in the agenda of each civil society institution no matter what their level is:

- Following up with the signatures of people and institutions through an online petition on Dalia's Website and on world networks in order to use it later to push on donors to make them change their donation policies to the Palestinian community.
- Following up with the concerned entities that participated in Busan Conference in South Korea under "International Aids are Harming civil society"
- Issuing articles about the Aids system and its effectiveness:
  - Aids are conditioned by the Palestinian acceptance: in Defence of BDS – What is the problem of "Aids" in Palestine  
To see article go to <http://www.adabmag.com/node/511>
  - Are Palestinians to BDS international Aids?  
To see article go to <http://www.alquds.com/news/article/view/id/392361#.USCObujVFgg>
- Continuing to conduct more discussion meetings with local societies institutions and foreign institutions working in Palestine
- Responding to a number of institutions that request to coordinate a meeting with Dalia's team to learn more about the work methodology of Dalia
- Exhibiting the film that shows the opinions of the grassroots civil society institutions' members about the International Aids system and donors on Dalia's website.
- Conducting meetings and discussions with local and international funders and lay on the table the complaints and the requests of the civil society institutions

See details of Advocacy program on [www.dalia.ps](http://www.dalia.ps)



**Meetings with Institutions and persons to learn about the methodology of Dalia Association in the Advocacy matter**

## Links and partnership

Partnerships take many forms of relationships, expertise exchange and resources linking between expertise and those who need it to solve their society problems. Dalia keeps a wide network of friends and donors and service providers. Thus, it always aims at taking the chance to give help and lighten the burden on the shoulders of people and groups to keep going and to take right decisions in defining their priorities.

- The first form of partnership lies in the network created through the grant program in which participants exchange expertise and information. Some of those partners, whom Dalia have worked with through a whole year of philanthropy and ability building to help them be pioneers in what they do, are as the following:

The Name of the Association	Village/ Province	Grant	Program
Women Center	Aqabet Jaber Camp - Jericho	Nis10000	WSW
Sanabel Reef Women Association	Al Jaftlek – Jericho	10000	WSW
Al Neweimeh Cooperative Association	Al Noweimeh – Jericho	10000	WSW
Life Tree for Heritage Cooperation	Ein Al Sultan – Jericho	10000	WSW
Al Auja Cooperation for Rural Development	Al Ouja – Jericho	10000	WSW
Dear Al Ghosoun Cooperative Association	Deir Al Ghosoun – Tulkarm	10000	WSW
Rameen Charitable Women Association	Rameen, Tulkarm	10000	WSW
Nour Shams Cooperative Association	Nour Shams Camp – Tulkarm	10000	WSW
Awareness and Heritage Association for Women	Beit Leid – Tulkarm	10000	WSW
Kufr Al Labad Association	Kufr Al Labad – Tulkarm	10000	WSW
Women Association for Fighting Poverty	Ezbet Al Tabeeb – Qalqilya	10000	WSW
Sabaya Al Nabi Ilyas Association	Al Nabi Ilyas – Qalqilya	10000	WSW
Flameyeh Association	Al Filameyeh – Qalqilya	10000	WSW
The Cooperative Association for Lending and Savings	Azoun – Qalqilya	10000	WSW
Al Ashqar Charitable Association	Ezbet Al Ashqar – Qalqilya	10000	WSW
Sanour Women Club	Sanour – Jenin	\$ 4312.5	V.D
Marj Sanour Association	Sanour – Jenin	3845	V.D
Sanour Charitable Association	Sanour – Jenin	2105	V.D
Sanour Cooperative Association	Sanour – Jenin	1735.5	V.D
Anhar Hijazi – Tamra Youth	Tamra Youth – Al Jaleel	\$1000	Philanthropy

<b>Club</b>			
<b>Sami Abu Shehadeh – Yafa Youth Movement</b>	<b>Yafa Youth Movement - Yafa</b>	<b>1000</b>	<b>Philanthropy</b>
<b>Adam Ahmad – Al Zaweyah funds for social philanthropy</b>	<b>Al Zaweyeh – Salfeet</b>	<b>1000</b>	<b>Philanthropy</b>

- Offering financial care for the groups that support and provide services for the society:

- The Right to Enter Campaign which is supported by Dalia for 4 years now.



- The Palestine Writing Workshop is getting financial care for the second year.



- External partners like the Danish House which Dalia has signed an agreement with for the design project through “Women Supporting Women” Program with 6 Associations that work in embroidery. Five of them are from the grantees and one is from the Advocacy program.




- Partners with international and regional networks. Dalia commits to its membership with these networks and exchanges ideas and information with them:

 <p>.Synergos: net work member</p>	 <p>.CCFD – FRANCE</p>
	



.Open Forum for CSO	Better Aid
 <p>Grantmakers</p>	
<p>National Committee for Responsive Philanthropy</p> 	

- The other kind of partnership lies in the exchange of expertise with donors whom for years have committed to providing support for the Association’s programs because they believe in our philosophy and methodology. They are countries who have a background of believing in the importance of such social institutions, and Dalia is considered on the top of the list:



<p><b>Global Fund for Community Foundations:</b>  This fund for this year had covered the expenses of the competition “Momentum of Philanthropy” in Dalia’s Philanthropy program  For more details on the copetition, please go to <a href="http://www.dalia.ps">www.dalia.ps</a></p>	
<p><b>Cordaid</b>  The first fund covered “The Village Decides” Program which was implemented in Sanour Village in Jenin  The second one was a (Cor Fund) which supported Dalia itself</p>	
<p><b>Women International Program:</b>  This program is a main supporte for “Women Supporting Women” Program which aims at building the abilities of the grassroots</p>	
<p><b>Global Fund for Women:</b>  It is also a main funder for Dalia. The fund used for the program “Women Supporting Women”</p>	



- **Our partners from the private sector:**

<p><b>Abraj Capital:</b></p> <p>One of the companies that had its open Company Fund and committed to providing annual funds. It funded “Al Zawayeh Philanthropy” in Al Zawayeh Village – Salfet</p>	 <p>ABRAJ CAPITAL إبراج كابيتال INVESTING IN FORESIGHT</p>
<p><b>Jabbar for Internet:</b></p> <p>The fund supported “Sanour Philanthropy” one of Jenin villages</p>	 <p>Jabbar Jabbar Internet Group</p>

- **Our Partners from the Palestinian private sector are:**

<p><b>Palestine Investment Fund:</b></p> <p>Funded philanthropy and social responsibility conference</p>	 <p>صندوق الاستثمار الفلسطيني PALESTINE INVESTMENT FUND</p>
<p><b>Aramex:</b></p> <p>It is for funding the villages in the philanthropy program</p>	 <p>aramex</p>

- There is also a group of people from all over the world who every year contribute in money, efforts, expertise and valuable services like auditing, accounting, evaluating, translating, website needs, technology and internet expertise, some of them are the following:

<b>Peace Geeks</b>	<b>Eight graders – Friends School</b>	<b>Mofeed al Salkhi</b>
<b>Katharine Lester</b>	<b>Salwa Jaradat</b>	<b>Adam Ahmad</b>
<b>Jane Masri</b>	<b>Farouq Radad</b>	<b>Sam Bahour</b>
<b>smart design</b>	<b>Salam Zahran</b>	<b>Jihad Shaja’eyeh</b>
<b>Abdul Dkaidek</b>	<b>Ayat Omran</b>	<b>Rula Mothafer</b>
<b>Nora Lester Murad</b>	<b>Maisa Shqeir</b>	<b>Continuous Education Center</b>
<b>Sabeen shaiq</b>	<b>The Forum of Culture Club – Qalqilya</b>	<b>Rami Henawi</b>
<b>Douglas C Matthews</b>	<b>Amjad Shaheen</b>	<b>Muhannad Ya’qoubi</b>
<b>Fawad Shaiq</b>	<b>Jericho Municipality</b>	<b>Nihaya Afana</b>
<b>Pauline Solomon Idoms film</b>	<b>Chamber of Commerce – Tulkarm</b>	<b>Thouqan Fishawi</b>
<b>Jennifer Holthaus</b>	<b>Firas Alawneh</b>	<b>Samar Al Tamimi</b>
<b>Warren R. Keller</b>	<b>Sanour village council</b>	<b>Ayat Boureeni</b>
<b>Cathy</b>	<b>Jawwal Company</b>	<b>Jessi Hani Murad</b>
<b>Abdul Dkaidek</b>	<b>Mahmoud Kittaneh</b>	<b>Muthana Al Qadi</b>
<b>Mark Ajluni</b>	<b>Mohammad Rimawi</b>	<b>Yousef Al Haj Qasem</b>
<b>Fadi Saba</b>	<b>Maha Mikha’el</b>	<b>Ghassan Namrouti</b>
		<b>Nazeeh Issa</b>

**Board of Directors:**

Thuqan Qishawi – Chairman of the board, Rula Muthafer – Treasurer, Salwa Abu Skhila – Member, Jamal Najeeb – Member, Mahmoud Kittana–Monitoring and Auditing Committee, Azza Shoaibi – Secretary.

**Members of the General Assembly:**

Mahmoud Kittana, Siham Rasheed, Issam Nassar, Basel Mansour, Salwa Abu Skhila, Mohammad Shaheen, Hamada Al-Bayari, Azza Shoaibi, Davina Gateley, Sam Bahour, Rula Muthafer, Lama Jamjoum, Maha Mikha'eel, Rami Hinnawi, Thugan Qishawi, Jamal Najeeb.

**Founders in 2006**

Nura Lister Murad, Sam Bahour, Mohammad Shaheen, Hamada Al-Bayari, Issam Nassar, Hiba Al Huseini, Davina Gateley, Juliet Abu Oyouun, Jamal Najeeb, Basel Mansour, Ghada Rabah, Terez Zubeidat

**Internal Monitoring and Auditing Committee:**

Mahmoud Kittana, Maha Mikha'eel

**Volunteers in the office:**

Mohammad Fdel Rimawi, Amjad Shaheen, Sawsan Qweider, Salam Zahran, Nura Murad

**Employees:**

Saeda Mousa: Executive Manager

Firas Alawneh: Accountant

Mohammad Abd Al-Raheem: Office Boy

Ayat Omran: Coordinator of "The Village Decides" and the Design project

Doa Hantouli: Coordinator of "Women Supporting Women"

Ahlam Samarah: Administrative Assistant.

**Suleiman & Co. Certified Public Accountants - License No. 205**  
Correspondent Firm of RSM International in Palestine

**Independent Auditors' Report**

**To: The Board of Directors' of  
Dalia Association**

We have audited the accompanying financial statements of **Dalia Association** which comprise the financial position as of December 31, 2012 and the related statements of activities, changes in net assets and cash flows statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance to standards set out in note 2. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements taken as a whole present fairly, in all material respects, the financial position of **Dalia Association** as of December 31, 2012 and of its activities and its cash flows for the year then ended in accordance with reporting standards mentioned in note 2.

***Emphases of a matter***

Without qualifying our opinion, we draw your attention to Note (1) to the financial statements, which refer to the fact that the Association 2011 financial statements have been prepared in modified accrual basis, when in fact year 2012 financial statements have been prepared on full accrual basis of accounting. To that effect, it is not possible to present comparative figures for prior year.



**Ismail M. Suleiman**  
License number 131/2000  
Ramallah, Palestine  
March 21, 2013

## Dalia Association

### Financial statements for the year ended December 31, 2012

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#### Statement of Financial Position

As of December 31, 2012

(All amounts are in USD)

	<u>Note</u>	<u>2012</u>
<b>ASSETS:</b>		
<b>Current assets</b>		
Cash and banks	3	55,324
Grants receivable	4	103,794
Loans receivable		4,113
Prepayments and other assets		3,726
<b>Total current assets</b>		<b>166,957</b>
<b>Non current assets</b>		
Fixed assets, Net	5	7,626
<b>Total noncurrent assets</b>		<b>7,626</b>
<b>Total assets</b>		<b>174,583</b>
<b>LIABILITIES AND NET ASSETS:</b>		
<b>Current liabilities</b>		
Accounts payable & accrued expenses	6	26,384
Outstanding checks		1,200
<b>Total current liabilities</b>		<b>27,584</b>
Non-current liabilities		
Provision for end of service benefits	7	10,205
<b>Total liabilities</b>		<b>37,789</b>
<b>Net assets</b>		
Un-restricted net assets		39,493
Temporarily restricted assets		97,301
<b>Total net assets</b>		<b>136,794</b>
<b>Total liabilities and net assets</b>		<b>174,583</b>

*The accompanying notes form an integral part of these financial statements*

**Dalia Association****Financial statements for the year ended December 31, 2012****Statement of Activities and Changes in Net Assets****For the year ended December 31, 2012**

(All amounts are in USD)

	<u>Note</u>	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Total</u>
<b>Grants and other revenues</b>				
Grants	8	-	248,194	248,194
Other revenues		33,555	-	33,555
Net assets released from restriction		174,427	(174,427)	-
<b>Total revenues</b>		<b>207,982</b>	<b>73,767</b>	<b>281,749</b>
<b>Expenses</b>				
Projects expenses	9	118,325	-	118,325
Projects expenses implemented by Partners	10	34,206	-	34,206
General and administrative expenses	9	21,896	-	21,896
<b>Total expenses</b>		<b>174,427</b>	<b>-</b>	<b>174,427</b>
<b>Change in net assets</b>		<b>33,555</b>	<b>73,767</b>	<b>107,322</b>
<b>Net assets, beginning of year</b>		<b>5,938</b>	<b>23,534</b>	<b>29,472</b>
<b>Net assets, end of year</b>		<b>39,493</b>	<b>97,301</b>	<b>136,794</b>

*The accompanying notes form an integral part of these financial statements*

**Dalia Association****Financial statements for the year ended December 31, 2012**

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**Statement of Cash Flows****For the year ended December 31, 2012**

(All amounts are in USD)

	<u>2012</u>
<b>Cash flow from operating activities</b>	
<b>Change in net assets for the year</b>	<b>107,322</b>
<b>Adjustments to reconcile change in net assets to net cash flows (used in) operating activities:</b>	
Depreciation	2,404
(Increase) in grants and loans receivable	(107,907)
(Increase) in prepayments and other assets	(2,936)
Increase in end of service benefits	3,955
(Decrease) in accounts payable, accrued expenses and outstanding checks	(33,378)
<b>Net cash flow (used in) operating activities</b>	<b>(30,540)</b>
<b>Cash flow from investing activities</b>	
Purchase of fixed assets	(2,422)
<b>Net cash flow used in investing activities</b>	<b>(2,422)</b>
<b>Net (decrease) in net assets</b>	<b>(32,962)</b>
<b>Cash and banks at the beginning of the year</b>	<b>88,286</b>
<b>Cash and banks at the end of the year</b>	<b>55,324</b>

*The accompanying notes form an integral part of these financial statements*

**Notes to the Financial Statements**

(All amounts in USD)

**1. GENERAL NOTE**

Dalia Association (the “Association”) is a Palestinian community foundation that was founded by members of the Palestinian community from the West Bank including East Jerusalem, Gaza Strip, Israel, and the Diaspora. The Association’s members are diverse in terms of religion, gender, age, and politics, yet united by their commitment to mobilizing, investing, and distributing resources according to local Palestinian priorities using community-based decision-making.

It is worth noting that the Association is legally registered as a non-for-profit organization in Belgium.

The Association’s financial statements 2011 have been prepared on the modified accrual basis, where revenues are recorded when received rather than when earned, and expenses are recorded when incurred, while financial statements 2012 have been prepared on the full accrual basis of accounting. To that effect, it is not possible to present comparative figures for the previous year.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements are prepared in accordance with International Financial Reporting Standards. Following are the significant accounting policies adopted by Dalia Association:

**a. Cash and banks**

For the purposes of the cash flow statements, cash and banks include cash on hand and bank balances.

**b. Fixed assets**

Fixed assets are stated at cost less accumulated depreciation and any impairment in value. The cost less estimated residual value of the fixed assets is depreciated on a straight line basis over the estimated useful lives of the assets.

Depreciation rates used are:

Equipment and Computers	15%
Office furniture	12 – 15%

**e. Accounts payable and accruals**

*Liabilities are recognized for amounts to be paid in the future for goods or services received, whether billed or not.*

**f. Provisions**

Provisions are recognized when the Association has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and may be measured reliably.



Notes to the Financial Statements – Continued

(All amounts are in USD)

2. Summary of significant accounting policies – continued

*g. Provision for end of service benefits*

The allowance for end of service benefits consists of one month salary for every year of service for employees to cover for future obligations.

*h. Donations and revenues*

Revenues from donors are recorded on the accrual basis of accounting. Revenues received in advance are recorded as temporarily restricted assets.

*i. Net assets*

Unrestricted net assets are classified as such, when its use by the Association is not subject to restrictions by donor/funder. Restricted net assets are classified as such, when its use by the Association is restricted by the donor as stipulated in the donor's agreement.

*j. Expenses*

Expenses are classified in the statement of activities based on their nature as project expenses or general and administrative expenses, and recognized in the statement of activities as incurred based on the accrual basis.

*k. Income tax*

The Association is exempted from income tax since it is registered as a non-for-profit organization.

*l. Currency variance*

The books of accounts are maintained in U.S. Dollar. Transactions which are denominated in other currencies are converted into USD as follows:

- Transactions which are expressed or denominated in other currencies are converted into USD at the exchange rate prevailing on the transaction date;
- Monetary assets and liabilities which are denominated or expressed in other currencies are presented in USD equivalent using the exchange rate prevailing on December 31, 2012;
- Exchange differences arising from the translation of year end balances are charged to the statement of activities.

Exchange rates at the date of the statement of financial position were:

	<b>2012</b>
Israeli Shekel	<b>0.268</b>
Jordanian Dinar	<b>1.409</b>
Euro	<b>1.321</b>

Dalia Association

Financial statements for the year ended December 31, 2012

Notes to the Financial Statements - Continued

(All amounts are in USD)

3. CASH AND BANKS

Details --

	<b>2012</b>
Cash on hand	<u>2,531</u>
Cash at banks	<u>53,597</u>
	<u><b>56,128</b></u>

4. GRANTS RECEIVABLE

This amount is comprised of:

	<b>2012</b>
Open Society Foundation	<u>69,202</u>
Danish House in Palestine	<u>21,712</u>
CordAid	<u>12,880</u>
	<u><b>103,794</b></u>

5. FIXED ASSETS, NET

	<b>Office Furniture</b>	<b>Equipment and Computers</b>	<b>Total 2012</b>
<b><u>Historical Cost</u></b>			
Beginning balance	1,563	8,840	10,403
Additions	605	1,817	2,422
Retirements	-	-	-
	<u>2,168</u>	<u>10,657</u>	<u>12,825</u>
<b><u>Accumulated Depreciation</u></b>			
Beginning balance	390	2,405	2,795
Additions	547	1,857	2,404
Retirements	-	-	-
	<u>937</u>	<u>4,262</u>	<u>5,199</u>
<b>Net Book Value 2012</b>	<u><b>1,231</b></u>	<u><b>6,395</b></u>	<u><b>7,626</b></u>

6. ACCOUNTS PAYABLE & ACCRUED EXPENSES

Details - -

	<b>2012</b>
Payroll income tax	429
Right to Enter Campaign	10,700
Palestine Writing Workshops	6,363
Village Fund	6,900
Accrued professional fees	980
Other payables and accruals	1,012
	<u><b>26,384</b></u>

**Dalia Association**

**Financial statements for the year ended December 31, 2012**

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**Notes to the Financial Statements - continued**

(All amounts are in USD) Continued

**7. PROVISION FOR END OF SERVICE BENEFITS**

Details - -

	<b>2012</b>
Opening balance	6,250
Additions during the year	3,955
Payments during the year	-
<b>Year-end balance</b>	<b>10,205</b>

**8. Grants**

Details - -

	<b>2012</b>
Open Society Foundation (FOSI)	133,742
Palestine Writing Workshop (PWW)	34,659
CordAid	28,750
The Danish House in Palestine (DHIP)	21,712
Global Fund for Women	18,000
Global Fund for Community Foundation (GFCF)	10,000
Individual contributions	1,331
	<b>248,194</b>

**Note:** There were some contributions related to 2012 that Dalia Association received in 2011 and were recorded as part of grants in 2011. Therefore, they are not part of the above list of grants.

## Notes to the Financial Statements - continued

(All amounts are in USD)

**9. PROJECTS EXPENSES**

Details - -

Description	CordAid	FOSI	DHIP	GFCF (*)	CCFD (**)	Total Project Expenses	CordAid	Total 2012
	Village Decides	WSW	WSW	Philanthropy	Advocacy		Gen. & Admin.	
Staff salaries	12,349	26,659	5,466	1,000	1,500	46,974	3,263	50,237
Electricity	472	0	0	0	0	472	617	1,089
Water	148	0	0	0	0	148	192	339
Cleaning	308	0	0	0	0	308	175	483
Telephone	462	0	0	202	0	664	575	1,239
Mobile Phones	164	109		54		326	336	663
Internet	0	0	0	1,600	0	1,600	1,615	3,215
Software	0	0	0	0	0	0	400	400
Hall rental	328	232	0	0	67	627	0	627
Office rental	0	0	0	0	0	0	9,600	9,600
Stationery	227	284	33	0	161	705	200	905
Transportation	538	1,563	1,239	82	0	3,422	279	3,701
Hospitality	226	772	44	801	263	2,106	145	2,251
Cash prizes for Momentum of philanthropy competition	0	0	0	3,000	0	3,000	13	3,013
Advertising	0	424	0	0	0	424	0	424
Films and picturing		333		573	134	1,039	247	1,287
Translation	0	0	0	1,664	0	1,664	0	1,664
Training	0	0	0	0	0	0	83	83
Consultation	0	0	0	1,200	215	1,415	0	1,415
Small grants	11,975	39,315	0	0	0	51,290	0	51,290
Audit fees	0	0	0	0	0	0	920	920
Bank charges	42	190	0	0	0	232	335	567
Depreciation	0	0	0	0	0	0	2,405	2,405
Fuel		52	0	0	0	52	20	72
Maintenance			0	0	0	0	266	266
Office equipment rental	0	0	0	0	0	0	210	210
Other expenses	1,817	0	0	41	0	1,858	0	1,858
<b>TOTAL</b>	<b>29,054</b>	<b>69,932</b>	<b>6,783</b>	<b>10,216</b>	<b>2,341</b>	<b>118,325</b>	<b>21,896</b>	<b>140,221</b>

(\*) GFCF stands for Global Fund Community Foundation

(\*\*) CCFD stands for Catholic Committee For Development

**Notes to the Financial Statements**

(All amounts are in USD)

**10- PROJECT EXPENSES IMPLEMENTED BY PARTNERS**

Details - -

	Donor/Project name		Total 2012
	Various donors PWW	Various donors Right to Enter Campaign	
Staff salaries	6,790	2,200	8,990
Electricity	337	0	337
Water	210	0	210
Cleaning	858	0	858
Mobile	54	0	54
Internet	748	0	748
Hall rental	0	800	800
Stationery	5,357	0	5,357
Transportation	1,050	0	1,050
Hospitality	2,806	0	2,806
International travel	2,554	0	2,554
Advertising	0	555	555
Printing	2,155	0	2,155
Consultation	0	1,770	1,770
Miscellaneous/picturing	214	0	214
Bank charges	54	46	100
Maintenance	198	0	198
Daily consultants fees	4,435	0	4,435
Other expenses	1,015	0	1,015
<b>TOTAL</b>	<b>28,835</b>	<b>5,371</b>	<b>34,206</b>

## 11. RISK MANAGEMENT

### • Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in the market interest rates. The Association is subject to fluctuations in interest rates on its interest bearing liabilities, if any.

### • Credit risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. At the statement of financial position date, no significant concentrations of credit risk were identified by the Association's management.

### • Currency risk

The Association is subject to fluctuations in foreign exchange rates in the normal course of its operation. The Association undertook significant transactions in currencies other than US Dollar during the year. Further, the Association does not hedge its currency exposure by means of hedging financial instruments.

### • Other risk factors

The Association is located in Ramallah, Palestine and operates in a high risk political and economic area, which may increase the operational risk of the Association and consequently impact the Association's operation in a negative manner.

## 12. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in an arm's length transaction. Financial instruments comprise financial assets and financial liabilities.

The Association's financial assets consist of cash and bank balances, grants receivable and loans receivable as well as prepayments and other assets. Its financial liabilities consist of payables, and outstanding checks.

The fair values of financial instruments are not materially different from their carrying value at the statement of financial position date.